

- Guardsmark v. ESPN
- A Buffett for Blount County

# BUSINESS tn

75¢ SALE AUGUST 2007

## Guitar Hero

Henry Juszkiewicz's  
quest to transform  
Gibson's iconic brand

## tn250

Our annual list of  
the state's top private  
& public companies



# TOP 170 PRIVATE COMPANIES

	Name/Address	Revenue (in millions)	Phone/Web Site	Industry	Top Executive
103	<b>W.M. Barr &amp; Co.</b> 2105 Channel Ave., Memphis 38113	\$137	(901)775-0100 <a href="http://www.wmbarr.com">www.wmbarr.com</a>	Mfg. & distribution of liquid chemicals	Richard A. Loomis
104	<b>Wurzburg Inc.</b> 710 S. Fourth St., Memphis 38126	\$136	(901)525-1441 <a href="http://www.wurzburg.com">www.wurzburg.com</a>	Wholesale pkg. products	Richard Wurzburg
105	<b>Cornerstone Systems</b> 5101 Wheels, Ste. 300, Memphis 38117	\$134	(901)842-0660 <a href="http://www.cornerstone-systems.com">www.cornerstone-systems.com</a>	Marketing, logistics & transportation	Rick Rodell
106	<b>Stowers Machinery Corp.</b> 6301 Old Rutledge Pike, Knoxville 37924	\$130	(865)546-1414 <a href="http://stowers.cat.com">http://stowers.cat.com</a>	Large construction equipment supplier	Wes Stowers
107	<b>E.W. James &amp; Sons</b> 1308-14 Nailling Dr., Union City 38261	\$129.9	(731)885-0601 <a href="http://www.ewjamesandsons.com">www.ewjamesandsons.com</a>	Grocery store operator	D.W. James
108	<b>Agmark Foods</b> 150 Fourth Ave. North, Ste. 1030, Nashville 37219	\$128	(615)313-6599 <a href="http://www.agmark.com">www.agmark.com</a>	Grain & livestock feed merchandiser	Richard Hagemeyer
109	<b>Turnberry Homes</b> 210 Jamestown Park Dr., Ste. 102, Brentwood 37027	\$120	(615)376-7001 <a href="http://www.turnberryhomes.com">www.turnberryhomes.com</a>	Home builder & developer	Richard Bell
110	<b>Tri-State Truck Center</b> 494 E. EH Crump Blvd., Memphis 38126	\$120	(901)947-5000 <a href="http://www.tristatetruck.com">www.tristatetruck.com</a>	Commercial truck sales	Rod & Jim Maddox
111	<b>Ozark Motor Lines</b> 3934 Homewood, Memphis 38118	\$120	(901)251-9711 <a href="http://www.ozark.com">www.ozark.com</a>	Long-haul truck transportation	Steve Higginbotham
112	<b>Carlisle Corp. (Wendy's)</b> 100 Peabody Place, Ste. 1100, Memphis 38103	\$120	(901)526-5000 <a href="http://www.carlislecorp.com/www.wendys.com">www.carlislecorp.com/www.wendys.com</a>	Owns & operates Wendy's restaurants	Gene D. Carlisle
113	<b>Campbell Clinic Orthopaedics</b> 1400 S. Germantown Rd., Germantown 38138	\$120	(901)759-3100 <a href="http://www.campbellclinic.com">www.campbellclinic.com</a>	Health care	John M. Vines
114	<b>Blaine Construction Corp.</b> 6510 Deane Hill Dr., Knoxville 37919	\$120	(865)693-8900 <a href="http://www.blaineconstruction.com">www.blaineconstruction.com</a>	Construction services	C. Dorman Blaine
115	<b>J&amp;A Mechanical Contractors</b> 60 Germantown Ct., Ste. 100, Cordova 38108	\$118	(901)752-5099 n/a	Constructions	Edward F. Nenon
116	<b>Gwatney Cos.</b> 2000 Covington Pike, Memphis 38128	\$118	(901)387-2000 <a href="http://www.gwatney.com">www.gwatney.com</a>	Chevrolet, Saturn & Isuzu sales & service	Harold Gwatney
117	<b>True Temper Sports</b> 8275 Tournament Dr. #200, Memphis 38125	\$118	(901)746-2000 <a href="http://www.trueemper.com">www.trueemper.com</a>	Sporting & athletic goods	Scott Hennessy
118	<b>Robert S. Biscan &amp; Co.</b> 5210 Maryland Way, Ste. 100, 37027	\$116	(615)371-8432 <a href="http://www.biscanconstruction.com">www.biscanconstruction.com</a>	General contractor	Robert Biscan
119	<b>Robinson Manufacturing</b> 798 Market St., Dayton 37321	\$115	(423)775-2212 <a href="http://www.robinsonmfg.com">www.robinsonmfg.com</a>	Apparel mfg.	T. Jack Robinson
120	<b>Blevins Inc.</b> 421 Hart Lane, Nashville 37216	\$114	(615)226-6453 <a href="http://www.blevinsinc.com">www.blevinsinc.com</a>	Manufactured housing parts	Brad Blevins
121	<b>Det Distributing Co.</b> 301 Great Circle Rd., Nashville 37228	\$112	(615)244-4113 <a href="http://www.detdist.com">www.detdist.com</a>	Beer & spirits distribution	Fred Detwiller
122	<b>Ajax Turner Co.</b> 1045 Visco Dr., Nashville 37210	\$111	(615)244-2424 <a href="http://www.ajaxturner.com">www.ajaxturner.com</a>	Wholesale beer distribution	Scott Turner
123	<b>The Holland Group</b> 237 W. Northfield Blvd., Murfreesboro 37129	\$110	(615)890-9895 <a href="http://www.hollandgroup.com">www.hollandgroup.com</a>	Human resources	Jim Holland
124	<b>Power &amp; Telephone Supply</b> 2673 Yale Ave., Memphis 38112	\$110	(901)324-6116 <a href="http://www.ptsupply.com">www.ptsupply.com</a>	Wholesale distribution CATV & telecom	Jim Pentecost
125	<b>American Paper &amp; Twine</b> 7400 Cockrill Bend Blvd., Nashville 37209	\$110	(615)350-9000 <a href="http://www.apcommerce.com">www.apcommerce.com</a>	Wholesale dist. office supply, janitorial, etc.	Robert S. Doochin
126	<b>Southern Rentals</b> 550 Spence Lane, Nashville 37210	\$109	(615)360-3698 <a href="http://www.kenworthtn.com">www.kenworthtn.com</a>	Holding company for Kenworth of Tenn.	Lester Turner Jr.
127	<b>Alley-Cassetty Co.</b> 2 Oldham St., Nashville 37213	\$107	(615)244-7077 <a href="http://www.alley-cassetty.com">www.alley-cassetty.com</a>	Brick, coal & masonry products	Fred J. Cassetty
128	<b>Cooper Cos.</b> 1407 Union, Ste. 400, Memphis 38104	\$106	(901)725-9631 <a href="http://www.cooperhotels.com">www.cooperhotels.com</a>	Hotel management	Pace Cooper
129	<b>31-W Insulation Co.</b> 107 Flat Ridge Rd., Goodlettsville 37072	\$104	(615)859-0991 <a href="http://www.31w.com">www.31w.com</a>	Insulation	Wayne Day
130	<b>Cherokee Distributing Co.</b> 200 Miller Main Cir., Knoxville 37919	\$101.2	(865)588-7641 n/a	Beer wholesaler	George W. Sampson
131	<b>Wallace Hardware</b> 5050 S. Davy Crockett Pkwy., Morristown 37814	\$100	(423)586-5650 <a href="http://www.wallacehardware.com">www.wallacehardware.com</a>	Wholesale hardware distributor	John Wallace
132	<b>Thompson Machinery Corp.</b> 1245 Bridgestone Pkwy., La Vergne 37086	\$100	(615)256-2424 <a href="http://www.thompsonmachinery.com">www.thompsonmachinery.com</a>	Industrial, mining & agricultural machinery	DeWitt C. Thompson IV
133	<b>The Troxel Co.</b> 11495 Hwy. 57, Moscow 38057	\$100	(901)877-6875 <a href="http://www.troxel.com">www.troxel.com</a>	Steel tubing mfg./fabrication	Bobby N. Rowlett
134	<b>NexAir</b> 1385 Corporate Ave., Memphis 38132	\$98.8	(901)396-5050 <a href="http://www.nexair.com">www.nexair.com</a>	Atmospheric gases, medical equip., etc.	Robert G. McEniry
135	<b>W.L. Hailey &amp; Co.</b> 2971 Kraft Dr., Nashville 37204	\$98	(615)255-3161 <a href="http://www.wlhailey.com">www.wlhailey.com</a>	General contracting & construction	George D. "David" Waller
136	<b>Nashville Wire Products</b> 199 Polk Ave., Nashville 37210	\$98	(615)743-2500 <a href="http://www.nashvillewire.com">www.nashvillewire.com</a>	Wire products	David Rollins